





We Are abways open for business

Berea and Madison County are one of the fastest growing areas in Kentucky. Berea is the fastest growing city in the Bluegrass Region and the eighth fastest growing city in Kentucky. Berea has a lower cost of living than the larger cities in the Bluegrass Region.

City of Berea has a population of approximately 14,500 and the county 95,000.

Berea has two interchanges on I 75 exit 76 and 77.

Median age of Berea's population is 31.7 years.

Median household income for the county (2005) is \$32,861 with 27,152 households with 2.4 persons per households.

Median price for a new home (2007) is \$135,000.00 for the county and \$111,500.00 for the city.

Approximately 31,000 people are employed in Madison County. The City of Berea has a 25 bed critical access hospital (Saint Joseph Berea) which includes a fully staffed 24-hour emergency department with 9 beds, a full surgical service, out patient surgery, Heart Institute and Diabetes and Nutrition Center.







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Berea College located in Berea has been rated one of the best small college bargains in the nation. Berea is also the home to 2 highly credited high schools, 2 middle schools and 3 elementary schools.

Berea has direct access to our local Madison County Airport as well as a major airport in Lexington KY Bluegrass Feild. Berea has 2 exits and entrances to I75, exit 76 and 77. Berea is also served by CSX Railroad as well as R.J. Corman railroad.

BEREA LISTED AS #8 IN THE STATE AND #1 IN THE **BLUEGRASS DISTRICT IN POPULATION GROWTH**

	2000	7/1/2008		RATE OF	STATEWIDE	BGADD
NAME	CENSUS	ESTIMATE	DIFFERENCE	GROWTH/LOSS	RANK	RANK
Berea	9,851	14,431	4,580	46.5%	8	1
Nicholasville	19,680	26,444	6,764	34.4%	14	2
Sadieville	263	319	56	21.3%	27	3
Richmond	27,152	32,895	5,743	21.2%	28	4
Stamping Ground	566	678	112	19.8%	32	5
Georgetown	18,080	21,589	3,509	19.4%	36	6
Lancaster	3,734	4,403	669	17.9%	40	7
Lawrenceburg	9,014	9,978	964	10.7%	85	8
Lexington-Fayette Urban Co.	260,512	282,114	21,602	8.3%	122	9
Carlisle	1,917	2,074	157	8.2%	125	10
Eubank	358	376	18	5.0%	178	11
Clay City	1,303	1,358	55	4.2%	190	12
Versailles	7,511	7,828	317	4.2%	191	13
Stanton	3,029	3,149	120	4.0%	197	14
Millersburg	842	865	23	2.7%	222	15
Harrodsburg	8,014	8,192	178	2.2%	228	16
Wilmore	5,905	6,004	99	1.7%	235	17
Crab Orchard	842	853	11	1.3%	239	18
Junction City	2,184	2,211	27	1.2%	241	19
Burgin	874	884	10	1.1%	244	20



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Demographic, Economic & Quality of Life Data

September 2007

Steven Connelly Mayor City of Berea 212 Berea, KY 40403 859-986-8528 mayor@cityofberea.com

Randy Stone
City Administrator I
City of Berea
212 Chestnut Street
Berea, KY 40403
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Tom McCay
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Introduction

Berea and Madison County are one of the fastest growing areas in the state. Berea is the second fastest growing city in the Bluegrass Region with many of the amenities associated with living near the city of Lexington in Fayette County. Berea's growth will continue as the Bluegrass Region continues to expand. Lexington's development limitations and higher cost of living and land cost means significantly more people will seek the Berea life style alternative.

An abundance of housing, from affordable to executive, has created a diverse and growing population for the city and county. Homes in the Berea area are approximately 40% less in price than the same size homes in Fayette County.

As the city expands its regional leadership role in the years to come, its leaders are focused on targeted growth that will provide new jobs for its citizens. Madison County is expected to grow to at least 96,102 by 2020.

Berea's location has made it the logical gateway for the southern and eastern migration to a community that offers many opportunities now and in the future. Growth is inevitable as the Berea area has reasonable lease and housing costs, competitive labor costs and uncontested access to the key transportation routes of I-75, I-64, I-65 and I-40.

The City of Berea and Madison County is a solid mix of blue-collar workers, young professionals, college students, retirees, military personnel, government and education workers, and growing families. Unemployment is below the state average of 9.2% with Madison County at 9.3% as of November 2009.

Introduction (continued)

Local retail growth is encouraged and promoted by very active local merchants, the City of Berea, and the Chamber of Commerce. Berea is the home to a new area Veterans health clinic that will see approximately 150 people per day from Madison and surrounding counties. Berea will be the home to a new Lowe's Home Center and a CVS Pharmacy to be opened late 2010.

Berea offers the very best of Kentucky's rich traditions and heritage with arts and crafts, antique shops, and civil war sites, architectural and historical tours. Berea has one of the finest arts districts in the state. Berea has been named the Arts and Crafts Capital of Kentucky.

Berea, although the second fastest growing city in the state, continues to remain a "small town" at heart with a wealth of southern hospitality. Consider Berea in the heart of the Bluegrass, a rich land, rich in tradition and rich in the growth ideas of tomorrow. Berea is "Always Open for Business".

David Rowlette

Executive Director

February 11, 2010

To whom it may concern

"Working Together for a Better Berea"

The Berea Chamber of Commerce is a non-profit, membership driven organization comprised of 300+ members with a rich heritage and has served as a catalyst for community and economic development in Berea and Madison County for nearly six decades. Founded in 1950 by leaders of Berea's business community, the Berea Chamber of Commerce, as most fledgling organizations, operated for approximately three decades as a group of community minded volunteers that worked to promote the area, strengthen existing businesses, and create new jobs. As the voice of Berea's business community, we have strength in numbers and are able to speak to the unique needs of business and industry on the local, state and national levels.

Today, we continue our efforts to promote prosperity and enhance the quality of life in Berea Kentucky by:

- supporting current businesses.
- encouraging new business development.
- enhancing communication and collaboration.
- promoting Berea as a place to live and work.

We look to the future with great hope for our community and are actively seeking new industries to locate in Berea.

TOKICO

TOKICO Shock Absorbers Worldwide Site

Thank you for your interest in Madison County, KY as a possible location for your business. TOKICO (USA), Inc has been in operation for over 20 years in Berea and is the county's second largest private employer. During those 20 years we have seen peaks and valleys, but are currently having the busiest year in recent memory. Our local community is full of hard-working and dedicated workers who strive to do their best every day.

To address your concerns specifically; we have not seen any significant union activity in our area in the last 12 years. This is not to say that it is not a possible threat, and we strive very hard to ensure that it does not become a potential reality. In the twelve years that I have been with TOKICO, I have seen this issue handled strongly and with proactive education for Directors, Managers, and Supervisors. This enables them to recognize potential union activity, and empowers them to address it in the most effective ways possible. Our group does an exceptional job communicating to employees the reality of what unionization truly means; not only to the individual, but the community as a whole. This is an important topic for them, as they have seen first-hand the damage that unions have done to other local factories. Many of our more experienced employees know what the reality of a unionized environment brings, and are not interested in seeing it happen to the company into which they've invested so much time and effort.

Additionally, our professional relationships with other factories in the area serve well to recognize and address any local "rumblings" of possible unionization movements in the area. In essence we look out for one another, and if any potential activity is heard of, the information is communicated with one another. We belong to a very strong community, and are proud of these relationships.

I hope that this information helps address your concerns. Please feel free to contact me directly should you wish.

Sincerely, Jason L. McGinnis Director of General Affairs 859-985-2055



. United in a Single Common Goal ...

Thank you for your interest in the Berea Community. NACCO Material Handling Group has had a presence in the area since 1977. We employ over 500 people from Madison County as well as many surrounding counties.

Tom McCay asked me to address your questions about union activity. My understanding is that there has not been any activity in the last twelve years. I believe that the Berea area has not been attractive to unions because of the job satisfaction and communication these local companies give their employees. I would also have to add that the community network of Human Resource Managers is also very strong and the City of Berea has been extremely supportive of this issue. Many of our locations have been ahead of the pending Free Choice legislation and have communicated the issue to our employees and leaders to understand the issues and be able to discuss them. We have communicated to our government representatives of the issues involved with this legislation. Union avoidance training is completed each year with supervisors and other leaders at our location.

Our company has gone to an all salaried workforce and has created a system of adult expectations when it comes to working conditions. Our employees are empowered to address any safety, quality or delivery barriers they see and it has allowed our workforce to become proud of the work they do.

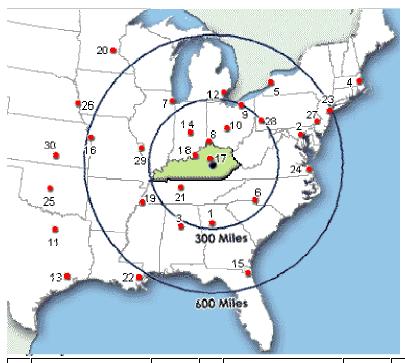
One recent change to the organizing methods is social networking sites. Our monitoring of these sites shows that our employees defend the actions of the company much more frequently that those that communicate the need of a union.

I hope that this information helps make the best decision for your company. Please contact me directly should you have any specific questions.

Sincerely, Steve Lawson HR Manager Nacco Material Handling Group 859-986-5787



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Percent of U.S. Within 600 Miles of Berea

Population 54%

Personal Income 53%

Retail Sales 51%

Manufacturing Employment 60%

	City	Miles		City	Miles		City	Miles
1.	Atlanta, GA	344	11.	Dallas, TX	871	21.	Nashville, TN	211
2.	Baltimore, MD	552	12.	Detroit, MI	381	22.	New Orleans, LA	732
3.	Birmingham, AL	389	13.	Houston, TX	1,056	23.	New York, NY	720
4.	Boston, MA	934	14.	Indianapolis, IN	229	24.	Norfolk, VA	598
5.	Buffalo, NY	556	15.	Jacksonville, FL	680	25.	Oklahoma City, OK	870
6.	Charlotte, NC	364	16.	Kansas City, MO	623	26.	Omaha, NE	934
7.	Chicago, IL	411	17.	Lexington, KY	40	27.	Philadelphia, PA	654
8.	Cincinnati, OH	122	18.	Louisville, KY	113	28.	Pittsburgh, PA	412
9.	Cleveland, OH	368	19.	Memphis, TN	422	29.	St. Louis, MO	374



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COST OF LIVING (ACCRA) DATA

Composite Index	99.3%
Housing	94.6%
Grocery Index	91.7%
Utilities	89.1%
Transportation	91.9%
Health Care	

^{*}Source is the American Chamber of Commerce Researchers Association for The Lexington, KYMSA, Indexed to the U.S. Average.

CLIMATE

Normal (117 year record	.55.2 degrees (F)
Average annual (2006)	.56.3 degrees (F)
Recorded High	103 degrees (F)
Recorded Low	-21 degrees (F)
Normal annual rainfall	45.9 inches
Mean annual snowfall	15.7 inches
Prevailing winds	South



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BUILDING AND SITES

Berea has an excellent selection of prime locations for industrial, both developed and undeveloped in the city.

REGULATIONS AND PERMITS

Other local regulations/permits may apply. Please call the City of Berea for additional development details.

Kentucky Public Protection and Regulation Cabinet

Department of Housing, Building and construction

Permitting Information: http://www.state.ky.us/agencies/cppr/dhbc/

Typical building permits	Responsible Division	Time Frame (Days)
Site Plan	City of Berea	45
Minor Plats	City of Berea	15
Development Plans	City of Berea	45
Plumbing Plans	State Plumbing Inspector	30-60
Fire Protection	Berea Fire Department	30
Zoning Change	City of Berea	60



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UTILITIES AND TAXES

Local Government

Berea 859-986-8528 Mayor, eight council members, City Administrator

Madison County County Judge and four Magistrates

Property Taxes 2000 (Tax Rates per \$100 Assessed Valuation)

	City	County	School	State	Total
Land /Buildings	0.10	0.222	0.488	0.136	1.098
Tangibles	0.10	0.261	0.504	0.450	1.315
Inventory	0.10	0.261	0.504	0.500	1.365
Cars/Boats	0.10	0.248	0.558	0.450	1.356

Utilities

Electric Power

Berea Municipal Utilities 859-986-4391

Blue Grass Energy Cooperative 859-885-4191

Water

Berea Municipal Utilities 859-986-4391 Southern Madison Water District 859-986-942

Natural Gas

Delta Natural Gas Co. 859-986-4292

Solid Waste Disposal

Rumpke of Kentucky 859-986-3045

Sewer

Berea Municipal Utilities

Recycling

Rumpke of KY 859-986-8083



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Transportation and Communication

Air

Commercial Airport

Bluegrass Airport (Lexington KY) Runways 3,500 ft. & 7,000 feet Airlines: Delta, US Air, ASA, United Express, ComAir, Northwest Airlines, and Continental Express.

Local Airport

Madison County Airport (Berea) 859-986-3913 Runway 5,000 (2008) with turn around Local flights available upon request.

Railroad

Served by CSX with mainline rail service

Motor Freight

Interstate: I-75 with two interchanges – Highways: U.S. 25 and 421 – State Roads 21 and 595 – Motor Carriers: 29

Communications

TelephoneWindstream <u>www.windstream.com</u>
800-347-1991

Radio Stations

WKXO AM 859-985-1500 WCBR FM 859-985-1500



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Newspaper

Local

Berea Citizen 859-986-0959 (Circulation 6,200) Richmond Register 859 623-1669 (Circulation 8,200)

Regional

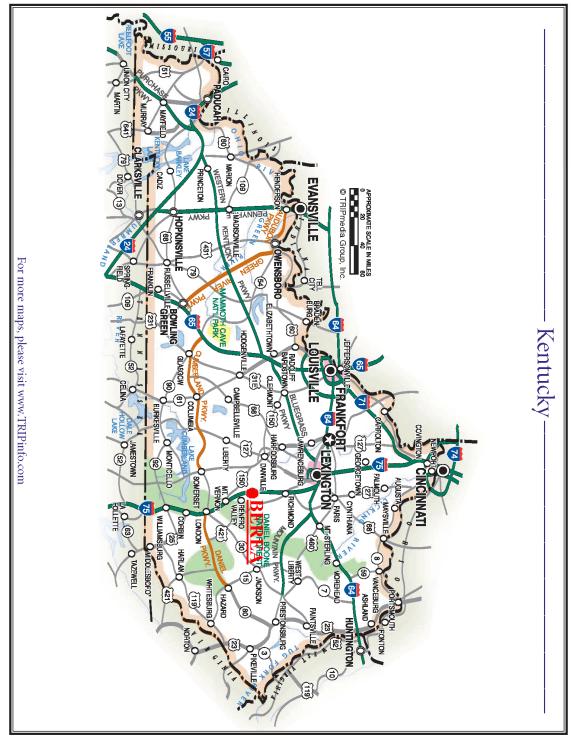
Lexington Herald – Leader 800-274-7355 (Circulation Mon-Thursday with 115, 000 Fri.-Sat.-Sun. 148,000)

Cable TV

Time Warner 986-7277 with 5 local TV stations Broadcast from Lexington with a coverage area that includes most of the market area.

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Map of KY with Major Arteries





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Colleges & Universities Within 60 Miles of Berea

Miles	Institution	Location	Enrollment (Fall 2008)
-	Berea College	Berea	1,550
11	Eastern Kentucky University	Richmond	16,031
11	National College - Richmond Branch	Richmond	N/A
16	Eastern Kentucky University, Lancaster Higher Education Center	Lancaster	N/A
27	Bluegrass Community & Technical College, Danville Campus	Danville	N/A
27	Centre College	Danville	1,197
27	Eastern Kentucky University, Danville Campus	Danville	N/A
27	National College -Danville Branch	Danville	N/A
28	Asbury College	Wilmore	† 1,541
28	Asbury Theological Seminary	Wilmore	N/A
30	Bluegrass Community & Technical College, Winchester - Clark Co. Campus	Winchester	N/A
33	Bluegrass Community & Technical College, Cooper Campus	Lexington	12,146
33	Bluegrass Community & Technical College, Leestown Campus	Lexington	N/A
33	Bluegrass Community & Technical College, Regency Campus	Lexington	N/A
33	Indiana Wesleyan University - Lexington Education Center	Lexington	N/A
33	ITT Technical Institute, Lexington Campus	Lexington	N/A
33	Lexington Theological Seminary	Lexington	N/A

33	National College -Lexington Branch	Lexington	N/A
33	Somerset Community College, Laurel North Campus	London	N/A
33	Somerset Community College, Laurel South Campus	London	N/A
33	Spencerian College, Lexington Campus	Lexington	N/A
33	Strayer University - Lexington Campus	Lexington	N/A
33	Sullivan University, Lexington Campus	Lexington	N/A
33	Transylvania University	Lexington	1,158
33	University of Kentucky	Lexington	26,913
38	Morehead State University at Mt. Sterling	Mt. Sterling	N/A
38	Somerset Community College, Somerset North Campus	Somerset	† 7,175
38	Somerset Community College, Somerset South Campus	Somerset	N/A
39	Somerset Community College, Casey Center	Liberty	N/A
41	Eastern Kentucky University, Manchester Campus	Manchester	N/A
45	Eastern Kentucky University, Corbin Campus	Corbin	N/A
45	Midway College	Midway	1,323
46	Bluegrass Community & Technical College, Lawrenceburg Campus	Lawrenceburg	N/A
46	Georgetown College	Georgetown	1,856
50	Hazard Community & Technical College, Lees College Campus	Jackson	N/A
50	Morehead State University at Jackson	Jackson	N/A
52	Elizabethtown Community & Tech. College, Springfield Campus	Springfield	N/A
53	Kentucky State University	Frankfort	2,659
54	Saint Catharine College	St.Catharine	768
54	Union College	Barbourville	1,494
56	Maysville Community & Tech College, Licking Valley Campus	Cynthiana	N/A
56	Somerset Community College, Russell Center	Russell Springs	N/A

58	Cumberland College	Williamsburg	2,553
58	Frontier School of Midwifery and Family Nursing	Hyden	N/A
58	Hazard Community & Technical College - Leslie Co. Center	Hyden	N/A
60	Campbellsville University	Campbellsville	2,827
60	Somerset Community College, McCreary Center	Whitley City	N/A
		Total Enrollments	81,191

Note: Miles are calculated as straight-line distance, not highway miles.

Source: Kentucky Cabinet for Economic Development.

[†] Denotes enrollment for entire institution, including branch campuses; otherwise, enrollment is for specified campus.



Kentucky Technical Schools Within 60 Miles of Berea

			Enrollm	ent (2007	-2008)
Miles	Institution	Location	Sec	P/S	Total
11	Madison County ATC	Richmond	762	N/A	76
15	Rockcastle County ATC	Mount Vernon	517	N/A	51
16	Garrard County ATC	Lancaster	383	N/A	38
20	Jackson County ATC	McKee	237	N/A	23
20	Lincoln County ATC	Stanford	285	N/A	28
30	Clark County ATC	Winchester	372	N/A	37
32	Lee County ATC	Beattyville	267	2	26
33	Hughes Jones Harrodsburg ATC	Harrodsburg	268	N/A	26
33	Eastside Technical Center	Lexington	N/A	N/A	N,
33	Southside Technical Center	Lexington	N/A	N/A	N,
38	Montgomery County ATC	Mt. Sterling	576	N/A	57
38	Pulaski ATC	Somerset	369	N/A	36
39	Casey County ATC	Liberty	430	N/A	43
41	Clay County ATC	Manchester	167	N/A	16
45	Corbin ATC	Corbin	324	4	32
50	Breathitt County ATC	Jackson	319	N/A	31
53	Franklin County Career and Technical Center	Frankfort	N/A	N/A	N,
53	Marion County ATC	Lebanon	673	N/A	67
54	Knox County ATC	Barbourville	486	N/A	48
56	Harrison County ATC	Cynthiana	556	N/A	55

	, ,	Total Enrollments	8,309	6	8,315
59	Wayne County ATC	Monticello	610	N/A	610
58	Leslie County ATC	Hyden	384	N/A	384
56	Lake Cumberland ATC	Russell Springs	324	N/A	324

Note: Miles are calculated as straight-line distance; not highway miles. Kentucky Tech secondary schools, called Area Technology Centers (ATC), are operated by the Cabinet for Workforce Development. Other secondary schools are operated locally by public school districts. Secondary student enrollment is listed under Sec, and post-secondary student enrollment is listed under P/S.

Source: KY Cabinet for Workforce Development; KY Dept. of Education.

Training Resources

Bluegrass State Skills Corporation - The Bluegrass State Skills Corporation (BSSC) was established in 1984 by the General Assembly of the Commonwealth of Kentucky as an independent, de jure corporation to stimulate economic development through customized business and industry specific skills training programs. The BSSC works with business and industry and Kentucky's educational institutions to establish programs of skills training. The BSSC is attached to the Kentucky Cabinet for Economic Development for administrative purposes, in recognition of the relationship between economic development and skills training efforts.

The BSSC is comprised of two economic development tools, matching grants and recently authorized Skills Training Investment Tax Credit. The BSSC grant program is available to new, expanding and existing business and industry. Eligible training activities include pre-employment skills training and assessment; entry-level skills upgrade and occupational upgrade training; train-the-trainer travel; and capacity building. The Skills Training Investment Credit Act provides credits to existing businesses for skills upgrade training.

Information on other customized training, assessment services and adult education services can be obtained by contacting the <u>local economic development agency</u>.



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State & Local Taxes

A state sales tax is levied at the rate of 6% on the purchase or lease price of taxable goods and on utility services. Local sales taxes are not levied in Kentucky.

The Kentucky Constitution requires the state to tax all classes of taxable property, and state statutes allow local jurisdictions to tax only a few classes. All locally taxed property is subject to county taxes and school district taxes (either a county school district or an independent school district). Property located inside city limits may also be subject to city property taxes. Property assessments in Kentucky are at 100% fair cash value. Special local taxing jurisdictions (fire protection districts, watershed districts and sanitation districts) levy taxes within their operating areas (usually a small portion of the community or county).

State Property Tax Rates Per \$100 Valuation, 2008

Selected Class of Property	State Rate	Local Taxation Permitted
Real Estate	\$0.1220	Yes
Manufacturing Machinery	\$0.1500	No
Pollution Control Equipment	\$0.1500	No
Inventories:		
Raw Materials	\$0.0500	No
Goods in Process	\$0.0500	No
Finished Goods	\$0.0500	Yes
Goods-In-Transit	Exempt	Limited

Motor Vehicles	\$0.4500	Yes
Other Tangible Personal Property	\$0.4500	Yes

Source: Kentucky Department of Revenue.

Local Property Tax Rates Per \$100 Valuation, 2009

	Property Taxes Per \$100 Valuation			
Taxing Jurisdiction	Real Estate	Tangibles	Motor Vehicles	Notes
County				
Madison	\$0.2390	\$0.3345	\$0.2580	
City				
Berea	\$0.1000	\$0.1000	\$0.1000	
School District				
Berea Independent Schools	\$0.8240	\$0.8240	\$0.5910	
Madison County Schools	\$0.5240	\$0.5850	\$0.5580	

Source: Kentucky Revenue Cabinet.

Local Occupational License Taxes, 2009

Cities, counties and school districts may levy an occupational license tax on the net profits of businesses and/or on the salaries and wages of employees earned in the jurisdiction. Rates can vary between the two types of occupational license taxes. Occupational license taxes may be levied on businesses as either a flat rate schedule or as a percentage of apportioned net profits or gross receipts. Where both the city and county levy an occupational license tax, a credit may be given, at the option of the local governments, for the amount paid to the city against the occupational license tax of the county. (Consult local jurisdictions for further details.)

·				
	Tax Rate on	Tax Rate on		
Taxing Jurisdiction	Salaries/Wages	Net Profits/Receipts		
County				
Madison	1.00%	1.00%		
City				
Berea	2.00%	No tax		

School District					
Berea Independent Schools	No tax	No tax			
Madison County Schools	No tax	No tax			

Source: Kentucky Society of Certified Public Accountants.



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Incentive Packages

The City of Berea offers a Five year real property tax abatement as well as all State of KY incentives.

Major State incentives include (Kentucky Business Incentives and Financial Programs) and Bluegrass State Skills Corporation (BSSC)



QUALITY OF LIFE

Berea is many things to many people; we are a College town, growing community, and a manufacturing hub providing jobs for surrounding communities, retail shopping, as well as being the "Arts and Crafts Capital of Kentucky". To our north is the Blue Grass Army Depot, which has been a stable part of Madison County for decades and will continue to be a multi-million- payroll contributor to the local economy over the next 15 years bringing many new people to the region. Berea being the "Arts and Craft Capital of Kentucky" tourism is strong in the county with many unique artists to pull regional as well as out of state travelers into the city and county.

The following are some of the main attributes that support a good quality of life in the fastest growing area in the Bluegrass Region of Kentucky.

EDUCATION

Universities

Berea College 859-985-3000 www.berea.edu Accreditation: Southern Assn. Of Colleges and Schools Enrollment 1500 Eastern Kentucky University 859-622-2106 www.eku.edu Degree Programs 240+ Accreditation Southern Assn. of Colleges and Schools Enrollment 15,500



Public Schools

Berea Independent School 859-986-8446 www.berea.k12.ky.us K through grade 12. Enrolment 1050

Madison County Public Schools 859-624-4500 www.madison.k12.ky.us Enrollment K – 12 15,000



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RECREATION

Baseball/Softball

Berea Community Park Berea College Fields

Horseback Riding

Arrowhead Training Center Whistle Stop Stables

Fishing

Owsley Fork Lake

Skating

Club Arena

Soccer

Berea Community Park Light House Park Harrison Road Fields Berea Community School Berea College Campus

Golf Courses

Berea Country Club Battlefield Golf Course Bluegrass Army Depot

Basketball Courts

Berea Community Park Berea College

Horseshoes

Berea Community Park Berea College Campus

Picnic Area

Owsley Fork Lake Berea Community Park Memorial Park Berea College Campus Chestnut Street Square Park

Tennis Courts

Berea Community Park Berea College Campus

Walking/Fitness Trails

Berea master plan of walking trails 595 Walking trail Berea College Fields Berea Community Park Indian fort mountain hiking trails Berea College cross-country hiking trails



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Parks & Recreation

